



nFinity Strategic Technology Partner Program - success through partnership



nFinity Strategic Technology Partner Program



The nFinity Strategic Technology Partner Program is a forum to forge a valuable technological and business relationship between nCipher Security and our technology partners. The program is designed to yield benefits for both of our companies and ultimately to our mutual customers. As an nFinity Partner you are considered an extension of nCipher, which means you have access to the information, tools and resources to ensure you are able to meet our joint customers' business needs.

NCIPHER: TRUST. INTEGRITY. CONTROL: A LEADER IN DATA PROTECTION SOLUTIONS

nCipher has been delivering trusted threat protection solutions and enabling compliance for over 20 years. With deep expertise and a track record in applied cryptography, we are hardware security module (HSM) market leaders, with a long history of industry certifications and validations including FIPS and Common Criteria. nCipher empowers world-class leading organizations by delivering trust, integrity, and control to their business critical information and applications in Cloud, IoT, Blockchain, and payments markets. Over 1,000 organizations rely on nCipher to secure and globally support their applications and information, including 5 of the top 10 Fortune 100 and 10 of the top 20 FTS 100 companies.

WHY PARTNER WITH NCIPHER?

nCipher technology integrates with a growing ecosystem of over 100 security solution providers to deliver value and enhanced security to end customers. Our joint solutions address a wide range of data protection-related business issues including cloud computing, digital signing, web applications, privileged access, credential management, PKI, IoT, code signing, key management secure analytics, and database protection.

nCipher delivers value and enhanced security to end customers by hardening partner solutions. Our product suite provides certified, high assurance cryptographic services critical to these solutions, including:

- General purpose HSMs that provide a hardened, tamper-resistant environment for performing secure cryptographic processing, key protection, and key management, and digital signing
- Web services crypto API features that enable highly accessible connection between cloud applications and HSM services
- Remote HSM management and monitoring capabilities that facilitate deployment in lights-out data centers
- Time stamping products that provide the ability to enforce nonrepudiation for electronic signing, to verify data and application integrity, and to ensure long-term auditability of electronic records

Working with nCipher means a partnership with a recognized world leader in security and data protection.

SUCCESS THROUGH PARTNERSHIP

nCipher provides nFinity Partners with sales, marketing and technical support. Our program offerings can be tailored to suit a variety of partners, including solution and application providers and original equipment manufacturers. nCipher offers each of its nFinity Partners programs designed to help increase their revenue and provides the necessary tools to achieve success.

PROGRAM BENEFITS

Technical

- Hardware/software loans
- Access to software/firmware updates
- Development and technical assistance
- Access to pre-release products and software
- Access to nCipher product management teams
- Regularly scheduled product training courses
- Regular roadmap and technical updates

Commercial

- Named relationship manager
- Formalized partnership agreement
- Joint marketing and sales activity
- Joint customer case studies and press releases
- Access to nCipher Sales staff
- Access to nCipher Marketing staff
- Sponsored access to nCipher channel partners
- Use of nCipher and nFinity logos on collateral and websites
- Listing on nCipher website
- Inclusion in nCipher events and conferences

Our common objectives

As your business partner, nCipher is committed to generating revenue with you. nCipher invests time working with you to develop and market a competitive advantage using your solution and our platform. The bottom line is simple: together, we offer a value added solution that solves the customer needs.

NSHIELD GENERAL PURPOSE HSMs

The nCipher Business Development team manages the nFinity program. With a mission to build strategic partnerships, they can help you enhance the overall security posture of your offerings so you can reach more customers looking for easier ways to deploy hardened solutions.

Start to build your business together with nCipher.

[Click here to learn more.](#)



About nCipher Security

Today's fast moving digital environment enhances customer satisfaction, gives competitive advantage and improves operational efficiency. It also multiplies the security risks. nCipher Security, a leader in the general purpose hardware security module (HSM) market, empowers world-leading organizations by delivering trust, integrity and control to their business critical information and applications.

Our cryptographic solutions secure emerging technologies—cloud, IoT, blockchain, digital payments—and help meet new compliance mandates, using the same proven technology that global organizations depend on today to protect against threats to their sensitive data, network communications and enterprise infrastructure. We deliver trust for your business critical applications, ensuring the integrity of your data and putting you in complete control – today, tomorrow, at all times. www.ncipher.com