nCipher and Credence Security extend distribution agreement to meet data security and encryption needs across Middle East and Africa

Cambridge, UK and Dubai – April 18, 2019 – nCipher Security, the provider of trust, integrity and control for critical business information and applications, and Credence Security, an IT security, forensics and incident response specialist distributor, announce they are extending their agreement to offer data protection and cybersecurity solutions across the Middle East and Sub-Saharan Africa to meet the growing demands of customers.

Credence Security has been nCipher's primary distribution partner in the Middle East region since 2017, this extended agreement will see the two companies pursue additional opportunities for information and application security across the Sub-Saharan Africa region.

Organizations around the globe depend on nCipher's nShield family of hardware security modules (HSMs) to protect against threats to their sensitive data, network communications and enterprise infrastructure. This same proven technology also underpins the security of emerging technologies such as cloud, the internet of things (IoT), blockchain and digital payments as well as helping meet compliance mandates.

nCipher is further strengthening its business commitment to the cybersecurity market in Africa with the appointment of Brett Stevens as Channel Manager for Africa.

Scott Kemish, Channel Director, EMEA at nCipher Security says:
"The African market is a focus growth region for nCipher Security, and one that is evolving at a phenomenal pace. Data compliance regulations such as POPIA and GDPR have put encryption at the forefront of customers' security strategy and the recent announcement from Microsoft of the opening of its first two local datacenters in Africa is helping to drive customers' transition to the cloud. As a result, we're seeing rapidly growing demand for our data security products throughout the region. Credence's wide network of channel partners across Sub-Saharan Africa makes them well positioned to meet this demand, by integrating our cryptographic data security solutions into their enterprise security offerings."

Simon Campbell-Young, Managing Director, Credence Security Africa says:
"Cybercrime across the Middle East and Africa is becoming ever more frequent as companies continue the trend in moving to digital technology, resulting in enterprises and government agencies alike requiring solutions to protect their business critical information and applications. Credence Security's expertise and knowledge of the cybersecurity landscape together with nCipher's data protection and application security capabilities offer an excellent combination that benefits our customers. We are delighted to be expanding our partnership with nCipher and look forward to a continued close working relationship and increased footprint for the nCipher product line in the Sub-Saharan Africa region."

About nCipher Security

Today's fast moving digital environment enhances customer satisfaction, gives competitive advantage and improves operational efficiency. It also multiplies the security risks. nCipher Security, a leader in the general purpose hardware security module (HSM) market, empowers world-leading organizations by delivering trust, integrity and control to their business critical information and applications.

Our cryptographic solutions secure emerging technologies – cloud, IoT, blockchain, digital payments – and help meet new compliance mandates, using the same proven technology that global organizations depend on today to protect against threats to their sensitive data, network communications and enterprise infrastructure. We deliver trust for your business critical applications, ensuring the integrity of your data and putting you in complete control – today, tomorrow, at all times. www.ncipher.com

Entrust Datacard recently announced it has signed a definitive agreement to acquire nCipher Security.

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About Credence Security

Established in 1999, Credence Security, a pan-EMEA specialty distributor, is a leader in cybersecurity, forensics, governance, risk and compliance. With headquarters in Dubai and regional offices in Ankara, Athens, Cape Town, Istanbul, Johannesburg, London and Nairobi, Credence are a pure-play provider of security and forensics solutions, to both public and private sector enterprises across Europe, Middle East, Africa and India, through a select network of specialist resellers.

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